

The book was found

Give Smart: Philanthropy That Gets Results



GIVE \$MART

PHILANTHROPY
THAT GETS RESULTS

Thomas J. Tierney and
Joel L. Fleishman



Synopsis

In the first half of the twenty-first century, giving to family and community foundations alone will be ten times in today's dollars what it was throughout the entire twentieth century. Yet despite tremendous innovation in the social sector, philanthropy's natural state is under-performance. Not since Andrew Carnegie wrote *The Gospel of Wealth* has a book been written that provides practical guidance for donors to get the most impact from their giving. Almost a decade ago, Thomas J. Tierney left Bain & Company to co-found The Bridgespan Group, a nonprofit focused on helping donors and nonprofit leaders to develop and execute strategies to accelerate social change. In *Give Smart*, Tierney pools his hands-on knowledge with philanthropy expert Joel L. Fleishman to create a much-needed primer for philanthropists and the nonprofit organizations they support. Drawing from personal experiences, testimonials, and Bridgespan's case studies, including those of the Bill and Melinda Gates Foundation and the John D. and Catherine T. MacArthur Foundation, *Give Smart* picks up where Jim Collins' *Good to Great* and the Social Sectors left off and presents the first in-depth, expert guide for engaged donors and nonprofit leaders.

Book Information

File Size: 985 KB

Print Length: 272 pages

Publisher: PublicAffairs; Reprint edition (March 29, 2011)

Publication Date: March 29, 2011

Sold by: Hachette Book Group

Language: English

ASIN: B004JN0UF4

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #161,168 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #19

in Books > Politics & Social Sciences > Politics & Government > Public Affairs & Policy >

Non-Governmental Organizations #24 in Kindle Store > Kindle eBooks > Nonfiction > Politics &

Social Sciences > Social Sciences > Philanthropy & Charity #97 in Books > Politics & Social

Sciences > Social Sciences > Philanthropy & Charity

Customer Reviews

This is a great book for anyone who aspires to be a philanthropist. I've been volunteering with organizations and individuals and everything in between including non-profit and for-profit for 14 years. Some of my most intense experiences is my time in Thailand from 2003-2008 where just about everybody could use your support in one form or another - it's life in a developing country. After coming back to the states (and a 3 month stint in Japan just prior) - this book really helped me sort out what I've been doing over the past 7 years - designing a system and acquiring frameworks to create focus the next time I return to Thailand. The book is really good at introducing some basic "inquiries," questions to think about as to where you wish to focus your time and energy. I went into book knowing other reviewers expressed their opinions on how this book is targeted for wealthy individuals and I agree and disagree. I was glad the book takes into account that your time and money aren't the only things you give away. the 3rd thing is your influence - what you do with your network. This very aspect began to speak to some of the challenges I run into - there are so many causes and just when you pick one - you'll find an infinite # of ways to break that one down! I got burnt out in the process. So after about 3 years of work running with the Business Model You to both clarify my own values, I've discovered it's been a great building block - a means to get straight about what others value without getting into a super lengthy conversation as life on the edge is always shifting on a moment to moment basis. Take this kind of development work into this book and you have a very strong foundation.

[Download to continue reading...](#)

Give Smart: Philanthropy that Gets Results Teach Online: Design Your First Online Course: Step-By-Step Guide To A Course That Gets Results (Volume 3) Apple's Homekit Smart Home Automation System Handbook: Discover How to Build Your Own Smart Home Using Apple's New HomeKit System (Smart Home Automation Essential Guides Book 7) Don't Give Up...Don't Ever Give Up: The Inspiration of Jimmy V--One Coach, 11 Minutes, and an Uncommon Look at the Game of Life Give Me Liberty or Give Me Obamacare Emergency Aid (Charity & Philanthropy Unleashed) Burroughs Wellcome in the USA and the Wellcome Trust: Pharmaceutical Innovation, Contested Organizational Cultures and the triumph of philanthropy. Political Animals: How Our Stone-Age Brain Gets in the Way of Smart Politics BETTING GUIDE FOR HORSE RACING: Professional betting strategies for "Horse Racing" Betting Guide is all about placing your Bets intelligently for better winning results. "Bet Smart" Eat Smart in Poland: How to Decipher the Menu, Know the Market Foods & Embark on a Tasting Adventure (Eat Smart) Heart Healthy Smart

Recipes: Smart Eating for Heart Health Great Chain of Numbers: A Guide to Smart Contracts,
Smart Property and Trustless Asset Management Weight Watchers: Smart Points Guide - 77
Delicious Weight Watchers Recipes For Rapid Weight Loss! (Smart Points, Weight Watchers
Cookbook, Weight Watchers 2016, Recipes) Smart Drugs II (Smart Drug Series) Smart Guide to the
Bible (The Smart Guide to the Bible Series) Word Smart, 5th Edition (Smart Guides) Cooper Gets
an X-Ray Cooper Gets a Cast Documents, Presentations, and Workbooks: Using Microsoft Office to
Create Content That Gets Noticed- Creating Powerful Content with Microsoft Office Where the Light
Gets In: Losing My Mother Only to Find Her Again

[Dmca](#)